An evaluation of portion size estimation aids: Consumer perspectives on their effectiveness


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Title: An evaluation of portion size estimation aids: consumer perspectives on their effectiveness

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Conflict of interest

None.

Authorship

G.P.F., M.B.E.L., M.A.K., T.A.M.C., J.M.W.W. and L.K.P. formulated the research questions and designed the study protocol. G.P.F. and L.K.P. carried out the study and analysed the data, G.P.F. wrote the manuscript; M.B.E.L., M.A.K, T.A.M.C., M.A.K, M.S., M.D, S.O.B. and E.R.G provided guidance on the analysis and write-up, and comment on drafts of the manuscript.

Ethics Statement

This study was conducted according to the guidelines laid down in the Declaration of Helsinki and all procedures involving human subjects were approved by the University of Ulster Research Ethics Filter Committee.
Title: An evaluation of portion size estimation aids: consumer perspectives on their effectiveness

Abstract

Objective: This qualitative study aimed to investigate consumer opinions on the usefulness of portion size estimation aids (PSEA); consumer preferences in terms of format and context for use; and the level of detail of guidance considered necessary for the effective application of PSEA.

Design: Six focus groups (three to eight participants per group) were conducted to elicit views on PSEA. The discussions were recorded, transcribed verbatim and analysed by two independent researchers using a template approach.

Setting: The focus groups were conducted in 2013 by an experienced moderator in various sites across the island of Ireland (three in the Republic of Ireland and three in Northern Ireland) including local leisure, community and resource centres; the home environment; and a university meeting room.

Participants: General population, males (n=17) and females (n=15) aged 18-64 years old. Participants were recruited from both urban and rural locations representing a range of socio-economic groups.

Results: The majority of participants deemed the coloured portion pots and disposable plastic cup (household measures) to be useful particularly for the estimation of amorphous cereal products (e.g. breakfast cereals). Preferences were evident for “visual” PSEA (reference objects, household measures and food packaging) rather than ‘quantities and measures’ such as weighing in grams or ounces. Participants stated that PS education should be concise, consistent, from a reputable source, initiated at school age and communicated innovatively e.g. mobile app or TV advertisement. Guidance in relation to gender, age and activity level was favoured over a “one size fits all” approach.

Conclusions: This study identified consumer preferences and acceptance of “visual” PSEA such as portion pots/ cups to estimate appropriate PS of amorphous grain foods such as breakfast cereals, pasta and rice. Concise information from a reputable source in relation to gender, age and activity level should accompany PSEA.
Introduction

An increase in the availability of larger food portion sizes (PS) is one of many factors promoting a positive energy balance amongst consumers and contributing to the escalating rates of overweight and obesity\(^1\). Although this phenomenon initiated in the US\(^3\), similar trends have been observed in the UK\(^4\) and Ireland\(^5\) in recent years. Larger PS are associated with higher energy intakes\(^6\), in both acute\(^7\) and longer term studies of up to one month\(^1\), conducted within and outside of the home\(^13\). Larger PS outside of the home have become “consumption norms” for consumers\(^15\), leading them to overestimate their PS in the home\(^13\). Furthermore, value deals (e.g. buy one get one free) can lead consumers to purchase more than they need\(^16\), in turn contributing to their distorted perceptions of appropriate PS.

The traditional reference to PS as “small, medium or large”, particularly outside of the home e.g. in restaurants, fast food outlets and cinemas, may be too ambiguous and subjective for consumers\(^17\) and more specific guidance may be warranted. Although weighing scales and graduated measuring apparatus (e.g. jugs) are generally considered the most accurate portion size estimation aids (PSEA), they also tend to be the most burdensome and time consuming methods of measuring PS in the home\(^18\). There are various other aids available from different sources ranging from two-dimensional aids such as food photographs to common household items such as the cup.

In recent years, national dietary guidelines including those from the US\(^19\) and Canada\(^20\) have incorporated detailed serving size (SS) guidance accompanied by various PSEA into their communications. In the Republic of Ireland, the Food Pyramid and Healthy Eating Guidelines contain detailed guidance on appropriate SS for different sub-groups of the population\(^21\). In a related survey, a sample of consumers indicated their preference for the 200ml plastic cup over the dessertspoon for communicating SS of starchy foods, and the palm of the hand rather than the deck of cards for SS of meat, fish and alternatives\(^22\). Additional common household measures and reference objects i.e. the teaspoon and matchbox are also used by this guide to illustrate the SS of fats and oils, and cheese respectively. However, no evaluation of consumer opinions on the usefulness and acceptability these aids have been conducted to date. In contrast to the aforementioned countries, in the UK there is currently an absence of national quantitative guidance apart from that which is available for the fruit and vegetable food group\(^\footnote{23} \) ‘The Eatwell Plate\(^24\) depicts the importance of a balanced diet, leaving SS determination to the discretion of consumers themselves. There are various SS guides available from non-governmental organisations (NGOs) and the food industry which tend to communicate inconsistent and sometimes conflicting advice
which is confusing for consumers\(^{(25)}\). As a result, it has been suggested that ‘The Eatwell Plate’ should be accompanied by additional resources on food SS\(^{(26-28)}\).

Overall, despite the wide availability of various PSEA, there are limited data to date on consumer perceptions of the usefulness and their preferences for different types of PSEA which is of importance to inform effective public health campaigns in relation to guidance on appropriate PS. Therefore, the aims of the present study were to investigate consumer opinions on the usefulness of PSEA; consumer preferences in terms of format and context for use; and the level of detail of guidance considered necessary for the effective application of PSEA. A previous study evaluated (in practice) the precision, ease of use and likelihood of future use of a range of PSEA for various foods with diverse characteristics\(^{(29)}\).

Note for the purposes of this study the term PS refers to the amount of food intended to be consumed whereas SS refers to the amount of food recommended to be consumed e.g. in dietary guidelines or food labelling. However, it was apparent that the aids selected for this study were inconsistently used to either estimate PS or SS. Therefore, for the purposes of this study all aids were referred to as PSEA.

**Methods**

This study was conducted according to the guidelines laid down in the Declaration of Helsinki and all procedures involving human participants were approved by the University of Ulster Research Ethics Filter Committee. Written informed consent was obtained from all participants before commencing the study protocol.

**Portion size estimation aids**

A wide range of existing PSEA that could be used to aid the estimation of PS of a range of commonly eaten foods of diverse visual and physical properties were selected. These included tools utilised for amorphous (i.e. foods without a definite shape e.g. rice), liquid, solids, cooked, and dried foods. An extensive search was conducted for any PSEA that were available to the public; this included an online web search, review of household items and communication with dietitians, nutritionists and public health agencies. The range of available PSEA were grouped into four
different categories: quantities and measures (e.g. SS in grams/ millilitres on food labels), reference
objects (e.g. a small matchbox for a SS of cheese), household measures and utensils (e.g. 200ml
disposable cup and coloured portion pots from Rosemary Conley™ which included a guide
detailing the colour of pot that corresponded with certain foods), and indicators on food packets
(e.g. SS demarcations on the packaging of a block of cheddar cheese). Only PSEA which were
relevant and available to Irish and UK consumers were chosen, others such as the baseball, which
originates from the US, were not included. A full list of the PSEA (and their corresponding foods
which were used in a previous study(29)) are presented in Table 1.

Focus group recruitment

Participants were recruited via a convenience sampling method using email distribution lists (sent to
University staff and students) and social media advertisements. Recruitment opportunities were
also sought in local community/volunteer groups and town centres between January and March
2013. Efforts were made to recruit from city, urban and rural locations, representing both males and
females as well as a range of age groups, educational backgrounds and/or socio-economic groups,
in order to capture a wide range of views. Inclusion criterion was that participants must be aged 18-64 years old. Participants with similar characteristics (such as age, gender, occupational status) were
grouped together as it was felt this might facilitate interaction amongst them. Six focus groups (3 in
Northern Ireland and 3 in the Republic of Ireland) with three to eight participants per focus group
were formed with 32 participants in total (17 males; 15 females, aged 18-64 years) (Table 2).
Characteristics of all participants are included in Table 3. The focus groups were conducted by an
experienced moderator (G.P.F.) in informal confidential settings familiar to the participants
including local leisure, community and resource centres; the home environment; and a university
meeting room. Each focus group was audio recorded with the consent of participants and lasted
approximately 60-90 minutes. Data on personal characteristics (self-reported weight and height; age
category; special diets; occupational status, and household information) were collected using a brief
self-administered questionnaire which also investigated participants’ use of PSEA or intention to
use PSEA pre and post focus group participation respectively. Recruitment ceased when data
saturation was achieved such that no new themes were established in the data. A gift voucher to the
value of £10/ €15 was given to each participant as disturbance allowance.

Focus group topics
A semi-structured discussion guide with open-ended topics was designed following a literature review of consumer opinions on PSEA. Initially, consumer knowledge of PS/SS and guidance to help with portion size estimation was explored; progressing to the exploration of consumer opinions on the usefulness and preferences for PSEA and related guidance. The specific issues explored were as follows:

- Understanding of PS and SS
- Current practice of PS control strategies (i.e. PSEA or other methods to control PS)
- Perceived need for SS guidance/aids
- Perceived usefulness of PSEA (the PSEA were shown in the following order: quantities and measures, reference objects, household measures and utensils, and indicators on food packets)
- Preferences for PSEA: format i.e. specific PSEA from quantities and measures/reference objects/household measures and utensils/indicators on food packets, level of detail of guidance accompanying the PSEA, context of use, preferred sources of information (e.g. government/food industry) and specific foods/food groups for consideration (additional materials were used as prompts i.e. the Food Safety Authority of Ireland’s healthy eating food guide which includes the food pyramid and guides on SS specific to different age, gender and activity levels\(^{(30)}\) and the UK’s ‘Eatwell Plate’ which guides on the proportion of foods from each food group\(^{(24)}\)).

The full discussion guide is available as Supplementary Online Material. The PSEA were used as visual prompts to facilitate focused discussion. The categories of PSEA were presented to participants in a uniform order, however, within each category the order of the tools presented was varied to eliminate order bias in the discussion. The moderator made every effort to seek opinions from all participants and encouraged elaboration on all discussion points, using probes if necessary to redirect or facilitate discussion. The semi-structured discussion guide was pilot tested in advance of data collection to ensure clarity and comprehension and refined prior to implementation.

**Analysis**

The audio recordings for all six focus groups were professionally transcribed verbatim and reviewed by the moderator for accuracy. The transcripts were uploaded to the qualitative data analysis software package NVivo 9 (QSR International Pty Ltd., Doncaster, Victoria, Australia. A template approach was used to analyse the transcripts\(^{(31)}\)). Two independent researchers named G.P.F. and L.K.P., defined and described the codes based on the research questions. Five broad code categories formed the code template: understanding of PS/SS; current practice of PS control...
strategies; investigating the perceived usefulness of SS guidance/aids; opinions on PSEA; and overall views of PSEA. The transcripts were read repeatedly in order to achieve data immersion. To determine the applicability of the individual codes to interview transcripts, the two researchers independently applied the initial template of codes to two transcripts and compared the results, wherein a decision was made to use the predetermined code template. The remaining transcripts were coded in a similar manner, and, for corroboration purposes, the researchers discussed the fundamental nature of each category code. Both reviewers agreed that data saturation had occurred as no new themes emerged in the last two transcripts. Quotations from participants were extracted to illustrate typical themes, individual participants were not identified on the transcripts therefore the quotations were used to express the opinions of the minority and majority views within the groups. IBM SPSS (version 20) was used to analyse quantitative data from the participant characteristics questionnaire.

Results

Participant characteristics

Participants were mostly aged 26-45 years (47%); of healthy weight (BMI 18.5 – 24.9 kg/m²) (45%); employed full-time (28%), unemployed (22%) or students (22%); following no special diet (78%); responsible for grocery shopping (44%) and preparing/ cooking meals in the household (50%). A complete overview of subject characteristics is included in Table 3 and a summary of key results is also included in Table 4.

Note, any reference within the results to the ‘majority’ or ‘most’ of the participants means more than 50% of participants; the’ minority’ or ‘some’ means less than 50% of participants.

Understanding of portion size and serving size

It was evident across all groups that there was a lot of confusion in terms of the interpretation of a PS versus a SS. Majority of participants were not able to correctly differentiate between the terms PS and SS i.e. PS being the amount of food intended to be consumed by an individual whereas SS is the amount of food that is recommended to be consumed by an individual[32]. While some
participants reported that the terms had the same meaning, the majority reported that they were the opposite to the Institute of Grocery Distribution definitions outlined above(32):

“Serving size is the size of the plate in front of you. It could be anything. Portion means the recommended intake of the meal for an individual” (group 4, males aged 18-64 years).

“Yeah, serving size is what you give yourself, portion size is what you probably should give yourself” (group 6, females aged 18-35 years).

Some participants also questioned whether a SS was the total amount to be eaten per day. Nonetheless the majority were unanimous in thinking that SS was unrealistic and too small particularly for breakfast cereals:

“...on other brands of cereal it says 25 servings, and I would say you would get seven or eight out of it” (group 2, males aged 18-35 years).

“Well sometimes, this is what amuses me, you know they say something is supposed to be a meal for two, but you would eat it all yourself” (group 1, females aged 36-64 years).

*Current practice of portion size control strategies*

Within this theme, the discussion explored the participants’ use and awareness different portion control strategies and selection methods. Majority of groups indicated that their PS is determined by habit or judged by eye, so their PS selection was very much based on what they were familiar with based on previous experiences. The PS of breakfast cereals in particular was determined by the size of the bowl “...you go by the look of the bowl”, or for other foods the PS was one whole piece e.g. one steak or chicken fillet.

“...it’s just what looks right in the pot” (group 2, males aged 18-35 years);

Usually the amount that was cooked would be eaten. For those who were not usually involved in cooking or preparing meals, their PS was determined by the server and they would generally “*clean the plate*”:

“...if the girlfriend is cooking for me, she puts it out there and I eat it all, without rhyme or reason. *Probably twice as much!*” (group 4, males aged 18-64 years).
“I would eat until it was all gone. If there was too much meat I would just eat it until it was finished because then I can wash the plate otherwise there’s a dirty plate...and that annoys me” (group 6, females aged 18-35 years).

Participants were previously aware of PS information from the media, food labels and slimming groups, however, they their awareness off these aids did not always translate into their application to help them with PS control and selection. Most participants were aware of the food pyramid and either ‘The Eatwell Plate’ or a segmented diet plate. Only some participants had noticed SS on food labels or the comparison of reference objects such as the matchbox and hand physiology to PS. Participants were aware of other PSEA including the “spaghetti hole”, baking spoons, chopping board with graduated ruler along the side, pre-portioned packaged foods and using handfuls or fists. Some of them reported use of a pot or a cup for foods like rice and porridge to determine the correct ratio of grain to liquid for cooking rather than portion control.

Perceived need for serving size guidance/ aids

Within this theme, the perceived need for SS guidance and PSEA was discussed as well as the participants’ views on the importance of consideration for PS. Overall, most participants felt that PS guidance was needed and that PSEA would be useful, particularly at the stage of food preparation. In addition, there was a general consensus that PS was not considered to be important in certain instances such as when feeling extremely hungry. However, some groups were of the opinion that adhering to PS advice would be too regimented and that food type or a “balanced diet” was most important rather than specific amounts:

“Do you know, it’s just because you buy a bag of crisps it doesn’t mean to say you have to eat the whole packet although sometimes you do. Or the same with chocolate bars as well, I think one here and there doesn’t do anybody any harm, as long as you balance it” (group 6, females aged 18-35 years).

On the other hand, there were some instances where participants felt that PS and PSEA were not of significant importance to them individually i.e. if they were of normal weight and in the younger age bracket. Specifically, participants were generally of the opinion that PS “should be important” to them but that PS and PSEA were really only for the concern of “dieters” i.e. those following a weight-loss diet:
“I think it’s just in general like, I know some people are going to be more like people who are doing specific diets like Weight Watchers or Slimming World or something like, going to be weighing all the time, but it’s not going to apply like to everybody” (group 2, males aged 18-35 years).

“...they all seem to be intended for people who wish to limit their food and calculate calories precisely; whereas that’s not something I ever wish to do, to count calories. It’s about just getting an average meal every day” (group 4, males aged 18-64 years).

The younger males and females indicated that PS was not a concern for them at present but perhaps later in life. It was also indicated that the older age group should not be forgotten about when it comes to PS as they are “not as active”:

“I think maybe not at the moment but as you get older it might become more important” (group 2, males aged 18-35 years).

Lastly, a minority of participants mentioned ‘time’ as a factor that influenced their consideration for PS, they indicated that they were too busy to take the time to use PSEA:

“If you had time on your hands but a lot of people in this day and age are out working and they are always on the go and don’t have time to do all that...if you’ve got two babies screaming at you...” (group 6, females aged 18-35 years).

Perceived usefulness of portion size estimation aids

The perceived usefulness of the PSEA was considered in relation to the groupings of PSEA i.e. quantities and measures; reference objects; household measures; and indicators on food packets. By in large, the majority of participants were in favour of the reference objects, household measures and indicators on food packets but noted some refinements that may be necessary for their effective application:

Quantities and measures – Measuring and weighing out foods were thought to be too laborious and that it was only necessary when baking or following a recipe. However, the middle-aged females (group 3, females aged 36-64 years) said they may use the weighing scales on one occasion then subsequently judge the amount based on the initial measurement. It was also pointed out that older people generally do not use the metric system, they still think in terms of pounds and ounces rather
than grams which have been more commonly used in recent years. They felt that SS on food labels may be useful for interpreting nutritional information.

Reference objects – The groups were by majority in favour of the reference objects but some felt that the size of them was too small and unrealistic compared to what they would eat. Some participants were confused by the food photographs and thought that they suggested individual foods were to be eaten in isolation and not as whole meals:

“Not for me, because I’d never just serve those things by themselves” (group 4, males aged 18-64 years).

“... I’d never have just chips by itself, and curry without rice” (group 4, males aged 18-64 years).

Household measures – In general, the groups liked the coloured portion pots and the disposable cup measure, they thought they were easy to use, particularly for amorphous grains and flour. It would help them cook the appropriate amounts and avoid food waste, however, some would be discouraged by the extra washing up. There was concern noted among the younger females (group 6, females aged 18-35 years) that the coloured portion pots would go unused and that the disposable cup was not very “eye-catching”. However, it was suggested to leave a disposable cup in food packets of dried foods such as rice to use as a “scoop” when needed (group 4, males aged 18-64 years). Opinions tended to deviate with regards to the spoons, with some indicating they would use one for condiments including jam and honey but others disagreed:

“I would put honey or if I had a tablespoon full of jam or something like that. You know salady stuff or...” (group 1, females aged 36-64 years).

“No, I don’t think so not for peanut butter or jam and marmalade, or honey, you’re not going to put it in the spoon to take it back off again to put it on the bread or whatever” (group 2, males aged 18-35 years).

Indicators on food packets – The majority were not aware of indicators on food packaging before but thought they could be useful for some foods particularly those that need to be sliced or poured (e.g. cheese and rice respectively). It was highlighted that the markings on tinned foods were not a good idea, as once opened these foods were not usually stored in the tin. The groups liked the idea of the markings on the cheese block but were of the opinion that they may be inconvenient to use. It was thought that markings on food packets could be a “novelty” for children. It was suggested that printing circles on spaghetti and markings on pasta packaging may be useful indicators of SS. In
terms of SS as fractions of pie-shaped foods, participants liked the idea but emphasized that they
would generally eat a whole pizza to avoid wastage.

Preferences for portion size estimation aids

There was a clear preference for the “visual” PSEA particularly the portion pots, cups, reference
objects and indicators on food packaging (fractions and transparent demarcations) as it was said to
be “less hassle” and “quicker” as opposed to the “boring” quantities and measures. Participants also
liked using other common household items like scoops and bowls (for cereal):

“So definitely the visual, yeah rather than the grams and ounces” (group 3, females aged 36-64
years).

It was often mentioned that PSEA would be useful for everyday foods mainly the starchy foods
such as rice, pasta, cereals, porridge and potatoes, and foods that were difficult to control PS such as
cheese; rather than fruit and vegetables for which consumption would be encouraged. However,
views on PSEA for discretionary items or “junk” foods (i.e. snacks of high energy density such as
crisps and chocolate) and condiments (e.g. mayonnaise) were equivocal:

“That’s something I always struggle with, rice, never know, you end up just pouring, pouring, then
you could feed a family and then you end up dumping most of it” (group 2, males aged 18-35 years).

“It’s okay saying your cheese should be that size, but then you put it in the fridge and you go back
again and take another matchbox full out and eat it, you know, you can eat cheese all day. I love my
cheese” (group 1, females aged 36-64 years).

“Well it says for fruit that more is better, so it doesn’t make a difference really if you use that thing
[cup] or not” (group 2, males aged 18-35 years).

Unanimously participants felt the PSEA should be provided to the public free of charge and that
children in schools should be a prime target. SS guidance should be disseminated innovatively
through a TV advertisement, fridge magnet, on food labels or a mobile phone app:

“An app would be good, a portion size app, download this is the size of toast you are meant to have
in the morning or lasagne or this is the size of your cereal that we should have” (group 6, females
aged 18-35 years).
In terms of the format, there was some dislike for leaflets with the idea that they were “old” and “boring” but the format and colour coding of the Irish Healthy Eating Guidelines were well liked. It was suggested to have a short guide for the general public and a more detailed guide for those on special diets. Majority of participants felt it important to include a range of the number of daily SS. The idea of guidance segregated into age, gender and activity levels was appealing to most participants rather than a ‘one size fits all’ approach:

“I think I quite like the way that goes up... a person that exercises to a person that doesn’t do much exercise and things like that. I think it’s quite a good idea, going up in age groups and that as well” (group 6, females aged 18-35 years).

It was clear that all participants wanted the PSEA and guidance to come from one “reputable” source i.e. either government or a recognised public health authority and this should be followed consistently by all stakeholders particularly industry as there was some scepticism and distrust towards the food industry and their motives:

“...then the packaging would have to follow something that’s authorized... because if there isn’t one baseline, you know, how do you interpret where information, X maybe on this, if they use one source of authority or information being on another packet which uses another” (group 1, females aged 36-64 years).

“...I don’t think I’d trust it as much if it came from the industry, because they really want you to eat as much as you can...” (group 4, males aged 18-64 years).

Discussion

Larger food PS is a factor that has been linked with higher energy intakes contributing to the current rates of overweight and obesity. Previous research suggests that reference to PS as “small, medium or large”, may be unclear. Despite consumers’ difficulty in controlling their food PS, there has been little research to evaluate their perceived usefulness of PSEA and their preferences for such PSEA. In Ireland, consumers preferred the idea of a cup over a dessertspoon for SS of starchy foods, and the palm of the hand rather than the deck of cards for SS of meat, fish and alternatives, although, no evaluation of the perceived usefulness and acceptability of these PSEA has been conducted to date.
In the present study, focus groups and a brief questionnaire were used to explore consumer opinions on the usefulness of PSEA; consumer preferences in terms of format and context for use; and the level of detail of guidance which would be necessary for their utilisation. The qualitative data which were collected conveyed a clear preference and acceptance (in theory) for “visual” PSEA (reference objects, household measures and food packaging) rather than quantities and measures i.e. weighing or measuring in grams/ millilitres/ ounces. In particular, amorphous grains including breakfast cereals, pasta and rice; and cheese were highlighted as foods for which PSEA may be most useful. The PSEA would most likely be used when preparing the main meal in the home. They were deemed necessary mainly for those on a weight loss diet or for older adults. One general consensus was that PS guidance should be concise, consistent, realistic, initiated at school age, from a reputable source, and communicated innovatively e.g. mobile app or TV advertisement. Guidance in relation to gender, age and activity level was favoured over a “one size fits all” approach.

In accordance with previous research, PSEA are viewed as being particularly useful for amorphous grain foods such as breakfast cereals, pasta and rice, this previous study was conducted in the UK using focus groups also. Participants indicated that they find it particularly difficult to estimate PS of such foods. Similarly some participants expressed difficulty in controlling the amount of cheese they consume, consequently, stating that a PSEA may be useful. This is in agreement with another UK report that recommended the use of PSEA for foods high in saturated fat such as cheese. The mixed opinions towards the need for PSEA for indulgent foods of high energy density e.g. chocolate and mayonnaise, in the current study were also reflective of previous findings. The lack of interest in PSEA for these high energy dense foods is an issue which needs further exploration in future research. Researchers in the US who used a novel approach by inserting coloured potato chips at regular intervals in a tube of potato chips, found that consumption decreased by over 50% due to the segmentation cues which prompted a somewhat automatic subconscious response from consumers. The latter study may provide further scope for the development and promotion of indicators on food packets as participants were generally receptive to these as PSEA but reported issues with their usability. Another option to be explored in future research are pre-portioned packs of high energy dense foods, however, these tend to be more expensive than the larger value packs. Therefore, a more proportionate pricing system may make pre-portioned foods more acceptable to consumers. Nonetheless, the majority of PSEA considered in this study would generally evoke a conscious response from the reflective system of the brain, it may be interesting to explore more cues that could be subconsciously used by consumers such as the indicators on food packaging or the segmentation cues within food packets in future research.
As current portion size selection tends to stem from both habit and tradition\textsuperscript{(33,35)}, effectively communicating the benefits of adhering to more appropriate PS could be instrumental to instigating behavioural change\textsuperscript{36}. Participants indicated that they currently judge their PS either through habit, by eye, using bowl size for items like breakfast cereals or in units for items like chicken breasts. Participants were generally acquiescent to PSEA although in some instances deemed them only necessary for those on a diet who wish to limit their intake of particular foods. There was a general consensus that PSEA were unnecessary for fruit and vegetables; participants did not consider the fact that PSEA could facilitate the ‘5-a-day’ recommendation. Some stated they would be too busy to implement portion control while others said it would “make you crazy” using PSEA every day. The present study has alluded to initiating PS education in schools to instil appropriate habits at an early age. This may be a strategy to make PS education more amenable to children and younger adults. This finding also implicates future policy with regards children’s nutrition as schools and educators could be a key intervention point in terms of reducing children’s energy intake.

Further development is needed to incorporate PS guidance into more innovative communication formats. For example, in the US a multimedia approach is adopted including the use of mobile phone apps and a range of online resources and printed materials are provided\textsuperscript{(19,37)}. Although there has been research into the use of such methods for dietary assessment, there are limited data on their use as PSEA pre consumption. A recent intervention conducted in the Netherlands evaluated a web based portion size tool and found it to be effective in raising awareness of recommended SS and overeating triggers from larger PS\textsuperscript{(38)}. In the current study, participants’ were receptive to using the PSEA for food preparation in the home, suggesting that guidance on appropriate amounts of food to purchase (e.g. meat) or cook (e.g. rice) may be most effective at helping consumers to serve out and ultimately consume more appropriate PS. This implies that a key intervention point for policy makers in terms of PSEA may be pre-consumption, therefore it may be worthwhile communicating PSEA guidance in terms of raw/ pre-cooked amounts in future to encourage this practice. Perhaps estimation of PS while purchasing and preparing food may help to eliminate the habit of “cleaning the plate”. In any case, it is imperative that future research considers the incorporation of PS guidance and PSEA into multi-media such as mobile phone apps, so that policy makers can effectively integrate PSEA into such mediums in order to innovatively target a wide range of consumers.

Age and gender differences were apparent with regards to preferences for PSEA. For example, the middle aged females (group 1) were more accepting of the idea of using spoons to aid them with portion control for condiments. On the other hand, the males of all ages indicated that they would
not be likely to use spoons, a reason for this is that it would result in more washing-up. Males also indicated the unlikelihood of them using portion control for foods like cheese, this was illustrated in group 4 “I’d rather have it once a week and have a nice amount”. This is a novel finding of the current study as age and gender differences were not apparent in a previous study of similar nature. Therefore, it is apparent that age and gender may need to be taken into consideration when communicating portion control guidance in future.

This study has reiterated consumers’ distrust and lack of confidence in the food industry owing to the perception that they have ‘ulterior motives. This gives clear virtue to consumers’ desire for consistent guidance from a reputable source such as government or a public health authority, notwithstanding the fact that all advice should be non-prescriptive and serve to empower the consumer to make their own informed choices. Successful public health initiatives such as the salt reduction campaign, involve facilitating the food industry to commit to consistency, transparency and standardisation for the benefit of the consumer. Adopting a similar approach with respect to food PS may be warranted so that guidance from all stakeholders is uniform. This study has also highlighted consumer confusion of the terms PS vs. SS, if ‘one size fits all’, and whether it’s a “daily amount”. Therefore, clear and concise supplementary information should be made available with the PSEA to clarify these issues.

A limitation of the present study is that drinks were not considered in relation to consumer preferences for PSEA. This was partly due to the fact that a previous study alluded to the fact that drinks were generally not considered by consumers in terms of PS estimation, and secondly because there were limited PSEA available for drinks to consider as part of this research. Therefore, there is an opportunity to develop novel PSEA for drinks and to investigate whether these would be feasible for consumers to use.

**Conclusion**

This study has identified consumer preferences and acceptance for “visual” PSEA such as reference objects, household measures and indicators on food packaging. In particular, these were deemed to be most useful for amorphous grain foods such as breakfast cereals, pasta and rice. The following 4 key recommendations can be derived from this research.

1. PS education should be ingrained at a young age and disseminated through modern technologies to engage with the wider public.
2. A concise, consistent, realistic and unified approach to PS guidance involving all stakeholders is warranted in order to gain consumer trust.

3. The current findings should be considered in conjunction with further research which examines the practical use and precision of such aids (29).

4. The scope of the current research could be expanded to explore the feasibility of more recently developed PSEA available electronically via mobile phone apps or online.
References


23. National Health Service (2003) *5 A DAY portion sizes*. Available from: [http://www.nhs.uk/Livewell/5ADAY/Pages/Portionsizes.aspx](http://www.nhs.uk/Livewell/5ADAY/Pages/Portionsizes.aspx)


<table>
<thead>
<tr>
<th>Food group</th>
<th>Foods</th>
<th>Amount displayed</th>
<th>Quantities and measures</th>
<th>Reference objects</th>
<th>Household measures and utensils</th>
<th>Indicators on food packets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dairy</td>
<td>Cheddar cheese (grated)</td>
<td>250g bag</td>
<td>SS (food scales)</td>
<td>Small matchbox</td>
<td>Tablespoon</td>
<td>Portion pot</td>
</tr>
<tr>
<td>Dairy</td>
<td>Cheddar cheese (block)</td>
<td>250g block</td>
<td>SS (food scales)</td>
<td></td>
<td></td>
<td>Demarcations</td>
</tr>
<tr>
<td>Grains</td>
<td>White rice (uncooked)</td>
<td>500g box</td>
<td>SS (food scales)</td>
<td></td>
<td>200ml disposable cup</td>
<td>Portion pot</td>
</tr>
<tr>
<td>Grains</td>
<td>White penne pasta (cooked)</td>
<td>920g serving dish</td>
<td>SS (food scales)</td>
<td></td>
<td>200ml disposable cup</td>
<td>Demarcations</td>
</tr>
<tr>
<td>Grains</td>
<td>Cornflakes</td>
<td>500g box</td>
<td>SS (food scales)</td>
<td></td>
<td>200ml disposable cup</td>
<td>Portion pot</td>
</tr>
<tr>
<td>Grains</td>
<td>Rice Krispies</td>
<td>510g box</td>
<td>SS (food scales)</td>
<td></td>
<td>200ml disposable cup</td>
<td>Portion pot</td>
</tr>
<tr>
<td>Fruit and vegetables</td>
<td>Carrots</td>
<td>240g dish</td>
<td>SS (food scales)</td>
<td></td>
<td>200ml disposable cup</td>
<td>Demarcations</td>
</tr>
<tr>
<td>Fruit and vegetables</td>
<td>Orange juice</td>
<td>1 litre carton</td>
<td>SS (measuring jug)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meat dishes</td>
<td>Lasagne</td>
<td>1500g dish</td>
<td>SS (food scales)</td>
<td>Food photo</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meat dishes</td>
<td>Chicken pieces (cooked)</td>
<td>520g dish</td>
<td>SS (food scales)</td>
<td>Palm of hand</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meat dishes</td>
<td>Beef curry</td>
<td>1040g dish</td>
<td>SS (food scales)</td>
<td>Food photo</td>
<td></td>
<td></td>
</tr>
<tr>
<td>High fat/ sugar</td>
<td>Victoria sponge</td>
<td>228g cake</td>
<td>SS (food scales)</td>
<td>Food photo</td>
<td>Teaspoon</td>
<td>Fraction</td>
</tr>
<tr>
<td>High fat/ sugar</td>
<td>Spread</td>
<td>500g tub</td>
<td>SS (food scales)</td>
<td>Portion pack</td>
<td></td>
<td>Average wine glass</td>
</tr>
<tr>
<td>High fat/ sugar</td>
<td>Crisps</td>
<td>150g share bag</td>
<td>SS (food scales)</td>
<td></td>
<td></td>
<td>Measuring spoon</td>
</tr>
<tr>
<td>High fat/ sugar</td>
<td>White wine</td>
<td>750ml bottle</td>
<td>SS (food scales)</td>
<td>Portion pot</td>
<td></td>
<td>Tip of thumb</td>
</tr>
<tr>
<td>High fat/ sugar</td>
<td>Mayonnaise</td>
<td>400g jar</td>
<td>SS (food scales)</td>
<td>Tablespoon</td>
<td></td>
<td></td>
</tr>
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### Table 2 Demographics of focus group participants

<table>
<thead>
<tr>
<th>Focus group number</th>
<th>n</th>
<th>Gender</th>
<th>Age range (y)</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>5</td>
<td>F</td>
<td>36-64</td>
<td>NI – slimming group</td>
</tr>
<tr>
<td>2</td>
<td>5</td>
<td>M</td>
<td>18-35</td>
<td>ROI – community</td>
</tr>
<tr>
<td>3</td>
<td>7</td>
<td>F</td>
<td>36-64</td>
<td>ROI – community</td>
</tr>
<tr>
<td>4</td>
<td>8</td>
<td>M</td>
<td>18-64</td>
<td>ROI – university staff</td>
</tr>
<tr>
<td>5</td>
<td>4</td>
<td>M</td>
<td>18-64</td>
<td>NI – community</td>
</tr>
<tr>
<td>6</td>
<td>3</td>
<td>F</td>
<td>18-35</td>
<td>NI – community</td>
</tr>
</tbody>
</table>

NI, Northern Ireland; ROI, Republic of Ireland; F, female; M, male
### Table 3: Characteristics of the focus group participants ($n$ 32)

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>$n$</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Gender</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Male</td>
<td>17</td>
<td>53</td>
</tr>
<tr>
<td>Female</td>
<td>15</td>
<td>47</td>
</tr>
<tr>
<td><strong>Age (years)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>18-25</td>
<td>6</td>
<td>19</td>
</tr>
<tr>
<td>26-35</td>
<td>8</td>
<td>25</td>
</tr>
<tr>
<td>36-45</td>
<td>7</td>
<td>22</td>
</tr>
<tr>
<td>46-55</td>
<td>5</td>
<td>16</td>
</tr>
<tr>
<td>56-64</td>
<td>6</td>
<td>19</td>
</tr>
<tr>
<td>*<em>BMI (kg/m²)</em></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Normal weight (18.5-24.9)</td>
<td>13</td>
<td>45</td>
</tr>
<tr>
<td>Overweight (25.0-29.9)</td>
<td>10</td>
<td>34</td>
</tr>
<tr>
<td>Obese (≥30.0)</td>
<td>6</td>
<td>21</td>
</tr>
<tr>
<td><strong>Country of residence</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Northern Ireland</td>
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<td>35</td>
</tr>
<tr>
<td>Republic of Ireland</td>
<td>20</td>
<td>65</td>
</tr>
<tr>
<td><strong>Marital status</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Single</td>
<td>11</td>
<td>34</td>
</tr>
<tr>
<td>Living with partner</td>
<td>4</td>
<td>13</td>
</tr>
<tr>
<td>Married</td>
<td>14</td>
<td>44</td>
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<tr>
<td>Divorced/separated</td>
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<td>6</td>
</tr>
<tr>
<td>Widowed</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td><strong>Highest level of education achieved</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Secondary (age 15/16 years)</td>
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<td>6</td>
</tr>
<tr>
<td>Secondary (age 17/18 years)</td>
<td>4</td>
<td>13</td>
</tr>
<tr>
<td>Additional training (NVQ)</td>
<td>12</td>
<td>39</td>
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<tr>
<td>Undergraduate</td>
<td>6</td>
<td>19</td>
</tr>
<tr>
<td>Postgraduate</td>
<td>7</td>
<td>23</td>
</tr>
<tr>
<td><strong>Occupational status</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employed FT</td>
<td>9</td>
<td>28</td>
</tr>
<tr>
<td>Employed PT</td>
<td>5</td>
<td>16</td>
</tr>
<tr>
<td>FT home maker</td>
<td>7</td>
<td>22</td>
</tr>
<tr>
<td>Not employed</td>
<td>4</td>
<td>13</td>
</tr>
<tr>
<td>Student</td>
<td>7</td>
<td>22</td>
</tr>
<tr>
<td><strong>Smoking status/history</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current smoker</td>
<td>5</td>
<td>16</td>
</tr>
<tr>
<td>Ex smoker</td>
<td>8</td>
<td>25</td>
</tr>
<tr>
<td>Never smoked</td>
<td>19</td>
<td>59</td>
</tr>
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</table>
Over the last year, have tried to:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>lose weight</td>
<td>17</td>
<td>53</td>
</tr>
<tr>
<td>eat less fat</td>
<td>17</td>
<td>53</td>
</tr>
<tr>
<td>eat more fruit and vegetables</td>
<td>22</td>
<td>69</td>
</tr>
<tr>
<td>exercise more</td>
<td>23</td>
<td>72</td>
</tr>
</tbody>
</table>

Are you on a special diet?

<table>
<thead>
<tr>
<th>Type</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>No</td>
<td></td>
<td>25</td>
</tr>
<tr>
<td>Cholesterol lowering</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>Slimming (self/prescribed)</td>
<td>6</td>
<td>19</td>
</tr>
</tbody>
</table>

How many people (inc. you) live in your household?

<table>
<thead>
<tr>
<th>Number of people</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Live alone</td>
<td>3</td>
<td>10</td>
</tr>
<tr>
<td>Two people</td>
<td>11</td>
<td>35</td>
</tr>
<tr>
<td>Three people</td>
<td>8</td>
<td>26</td>
</tr>
<tr>
<td>Four people</td>
<td>4</td>
<td>13</td>
</tr>
<tr>
<td>5+ people</td>
<td>5</td>
<td>16</td>
</tr>
</tbody>
</table>

Are you responsible for grocery shopping?

<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes – I do most</td>
<td>14</td>
<td>44</td>
</tr>
<tr>
<td>Yes – I am jointly responsible</td>
<td>11</td>
<td>34</td>
</tr>
<tr>
<td>No – someone else does it</td>
<td>7</td>
<td>22</td>
</tr>
</tbody>
</table>

Are you responsible for preparing/cooking meals?

<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes – I do most</td>
<td>16</td>
<td>50</td>
</tr>
<tr>
<td>Yes – I am jointly responsible</td>
<td>11</td>
<td>34</td>
</tr>
<tr>
<td>No – someone else does it</td>
<td>5</td>
<td>16</td>
</tr>
</tbody>
</table>

BMI, body mass index; FT, full time; PT, part time

*Calculated from self-reported weight (kg) and height (m)
Table 4 Summary of key focus group results by discussion theme

| Current understanding | • Confusion evident between different terminology used interchangeably/inconsistently (i.e. SS vs PS)  
|                       | • Majority of participant unanimously agreed that current SS were unrealistic and too small |
| Current PS/SS practices | • Current PS determined:  
|                       | o “by habit”  
|                       | o “judged by eye”  
|                       | o using the size of the plate/bowl  
|                       | o by the unit-size of foods, e.g. one steak or fillet  
|                       | o by the individual responsible for cooking/serving the meal  
|                       | • Awareness of PS information did not always translate into their use  
|                       | • Use of PS control strategies was more commonly employed when determining the amount to cook, particularly using household measures or reference objects, e.g. a handful |
| Perceived need for SS guidance/aids | • Most participants felt that PS guidance was needed particularly for when preparing food  
|                       | • This guidance should not override the importance of following a “balanced diet”  
|                       | • It was acknowledged that the importance of PS guidance would be different depending on individual circumstances, e.g. age, body weight, level of physical activity  
|                       | • May be most relevant for “dieters” |
| Perceived usefulness of PSEA | • Aids considered:  
|                       | o Quantities and measures  
|                       | o Reference objects  
|                       | o Household measures  
|                       | o Food packaging  
|                       | • All types of PSEA were generally well-received by the majority of participants, with the exception of the quantities and measures, which were viewed as being too laborious  
|                       | • Practical solutions and reference objects were perceived to be the most useful |
| Preferences for PSEA | • Clear preference for the “visual” PSEA  
|                       | • PSEA were particularly welcomes for starchy foods, and others that were difficult to control (e.g. cheese) rather than fruit/vegetables  
|                       | • Views on the need for PSEA for snacks, “junk food” and condiments were equivocal  
|                       | • Free dissemination of advice from a “reputable” Government body/public health authority, using innovative methods would be preferred  
|                       | • A one-size-fits-all approach should be avoided |

PS, portion size; SS, serving size; PSEA, portion size estimation aids
Supplementary Online Material

1. Focus Group discussion guide (.pdf) uploaded separately.

2. Table 3 (full characteristics of all focus group participants) can be included as supplementary online material at the discretion of the editor.